	IBEW-NP-031
	(1 <sup>st</sup> Revision)
	September 20, 2018
Requests for Information	NP 2019/2020 GRA

1Q.Regarding the responses to PUB-NP-006 and PUB-NP-010, please provide an<br/>expanded version of Table 3 in PUB-NP-006 showing the STI provided as a<br/>percentage in addition to the percentages for base increases and progression<br/>increases.3percentage in addition to the percentages for base increases and progression<br/>increases.5

A. See Table 1 below.

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Table 1Executive and Directors Wage Increases &Short-Term Incentive Payouts as a Percentage of Base Salaries2016 to 2020F(%)

	<b>Base Increase</b>	<b>Progression Increase</b>		Short-Term Incentive	
Year	Executive & Directors	Executive	Directors	Executive	Directors
2016	2.40	2.95 <sup>1</sup>	0.21	57.7	19.6
2017	2.20	$(0.70)^2$	$(2.56)^3$	58.9	20.0
2018F	1.00	0.75	0.75	42.3	15.0
2019F	1.00	0.75	0.75	42.3	15.0
2020F	1.25	0.75	0.75	42.3	15.0

<sup>&</sup>lt;sup>1</sup> Reflects the Vice President, Operations and Engineering and Chief Operating Officer.

<sup>&</sup>lt;sup>2</sup> Reflects a change in the CEO and CFO positions.

<sup>&</sup>lt;sup>3</sup> Reflects salary differential between a retiring Director and a new Director.